

**Jonathan Frumin, Senior Business Analyst/Project Manager**

Jonathan Frumin is a Senior Business Analyst and Project Manager at eDealer Services (EDS) with more than 15 years of experience delivering complex, multi stakeholder technology solutions in regulated, automotive focused environments. He is currently responsible for managing both business and technical requirements, as well as owning the project schedule and delivery roadmap for the Electronic Title (eTitle) initiative in partnership with the State of New Hampshire Division of Motor Vehicles.

The eTitle project modernizes title issuance and registration by enabling the electronic capture, secure transfer, and management of vehicle title information between dealers, the New Hampshire DMV, municipalities, and financial institutions. The solution also extends to support electronic lien notification, lien status management, and lien release, eliminating paper titles and enabling secure, bidirectional communication with lenders.

Jonathan brings deep experience across automotive, dealer services, warranty administration, and insurance platforms, with a strong focus on modernizing legacy processes through secure, scalable, API driven solutions. He has previously consulted for nationally recognized organizations including Toyota, Harley Davidson, Nationwide, CNA National Warranty, and Accenture.